Microsoft

Enterprise Agreement Program Guide – Updated March 2025

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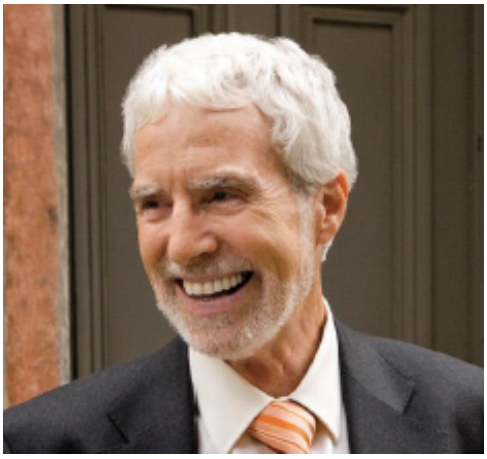
Executive summary

What is this guide?



This program guide provides an in-depth overview of the Enterprise Agreement and how it works and act as an ongoing resource to customers throughout the life cycle of their Enterprise Agreement.

Who is this guide intended for?

- Customers who are considering buying an Enterprise Agreement and are looking for more details about how it works.
- Customers who have just bought an Enterprise Agreement and are looking for guidance on how to manage their agreement over the life cycle of the Enterprise Agreement.
- Customers who have an Enterprise Agreement who have specific questions about aspects of the agreement.

NOTE: This program guide will be updated periodically. Please check back frequently to get the latest version.

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Overview

Enterprise Agreement

The rapid pace of technological change creates both opportunities and challenges for today's organizations. This change is driving organizations around the world to make decisions about whether they'll embrace the cloud as a reality today, empower the flexible work styles employees are demanding, or work on a strategy to harness the rapidly growing volume of data that's available to help drive business decisions.

Microsoft understands that technology licensing can help or hinder organizations that need the agility to respond to these technological opportunities. That's why the Microsoft Enterprise Agreement offers the best value to organizations that need the agility to respond to these technological opportunities and want a manageable volume licensing program that gives them the flexibility to buy cloud services and software licenses under one agreement in response to the changing technology landscape.

Best value

Maximize your investment in Microsoft technologies with the best pricing and benefits:

Flexible

Respond to the changing technological landscape by accessing the latest versions of cloud and on-premises software.

- Meet the unique requirements of your organization based on its size and technology needs.
- Automatically access the latest software and technologies with Software Assurance.
- Choose from Microsoft cloud services, on-premises software, or a mix of both and migrate on your own terms.

Manageable

Streamline license management with a single organization-wide agreement.

- Simplify purchasing with predictable payments via a single agreement for cloud services and/or software.
- Track purchases centrally and manage licenses with online management tools.
- Manage licensing throughout the life of your agreement with the help of a Microsoft Certified Partner or representative.

Discount levels for all Enterprise Products and Enterprise Online Services

	Discounts – Devices / Users
A	2,399 and below *
B	2,400 – 5,999
C	6,000 – 14,999
D	15,000 and up

The Enterprise Agreement offers savings ranging from 15% to 45% off Select Plus pricing.

** 500 minimum user/device requirement is for commercial customers. Does not apply to Server and Cloud Enrollment (SCE). The minimum requirement for public sector customers is 250 users/devices.*

Basic terms

Term and structure

The Enterprise Agreement is designed for organizations with at least 500* users and/or devices that want to license software and cloud services for a minimum three-year period.

The Enterprise Agreement is a three-year agreement that allows you to forecast software technology costs up to three years in advance. You can also take advantage of greater flexibility in managing technology expenditures, with the option to make three annual payments instead of one upfront payment. This option helps reduce initial costs and helps you forecast annual software budget requirements.

True-up

The True-up supports business growth by giving you the flexibility to add cloud services, software, users, and devices to the Enterprise Agreement when needed, at pre-agreed terms and pricing, without having to report or order on an ad-hoc basis. The True-up is an annual inventory of products, services, users, and devices added during the year.

Agreement structure
Microsoft Business & Services agreement
Enterprise Agreement
Enterprise Enrollment
Server & Cloud Enrollment

Built-in savings

The program offers savings ranging from 15% to 45% off Select Plus pricing, as well as comprehensive Software Assurance (SA) benefits. You get additional savings and benefits if you buy one or more Enterprise Agreement Enrollments.

New product versions

With your Enterprise Agreement, you automatically gain access to new software versions of licensed products as soon as they're released, and for no additional cost through your Software Assurance (SA) benefits.

Step-up availability

With Step-ups, you can upgrade from a lower- to a higher-level edition at a lower cost. Rather than pay full cost for the higher-level software edition, you pay only the price difference and you can still take advantage of enhanced features and technologies with premium editions.

Eliminate budget constraints with Microsoft Payment Solutions

Microsoft Payment Solutions helps you expand your IT purchasing power and improve cash flow with easy, flexible and affordable payment plans. Predictable payment solutions allow you to align payments and expenses to budget, simplify cloud adoption, and focus on your business transformation. With Microsoft Financing, you can craft a customized payment plan to meet your needs by selecting from a range of flexible payment options including:

Enrollments

Enterprise Agreement enrollments

Enrollments are a cost-effective way to license Microsoft solutions to meet organizational objectives and offer additional savings and benefits. The enrollment structure includes additional built-in discounts and allows for the easy addition of new products, services, and licensing options to better support future licensing and deployment scenarios.

Enterprise Enrollment:

Get the best value when you buy Microsoft end-user technologies on a per user, per device, or hybrid basis. You can also simplify license management and get true per user licensing when you add Microsoft 365.

Server and Cloud Enrollment (SCE):

Commit to one or more server and cloud technologies from Microsoft and receive the best pricing, cloud-optimized licensing options, and simplified license management.

Subscription Enrollment:

For companies that want to subscribe to, rather than buy, Microsoft product licenses.

The Enterprise Enrollment

The Enterprise Enrollment allows committed customers to standardize broadly on the latest versions of Office, Windows, and/or Client Access License (CAL) Suites. In return for making an enterprise-wide commitment, you receive a range of benefits, including the best pricing and terms, user/device or hybrid licensing options, and simplified license management, while letting you choose whether to deploy cloud services and/or on-premises software across your organization.

You also have the flexibility to maintain a mix of on-premises and online services to suit user needs and can move from on-premises licensing to equivalent online services such as the Microsoft 365 suite as business priorities change. Such organization-wide implementations help you reduce device and user management and support costs and provide additional pricing advantages above the Enterprise Agreement's standard volume pricing levels. Get additional savings when you buy an Enterprise Platform and Microsoft 365 suite within the Enterprise Enrollment.

Enterprise Enrollment products and platforms

Enterprise Products include on-premises licenses for Microsoft core PC and device products, namely Windows operating system, Office Professional Plus, and applicable Client Access Licenses in the form of CAL Suites. With the Enterprise Agreement, Enterprise Products must be licensed on an organization-wide basis and may be ordered as separate products, or in groups of products known as the Enterprise Platform (formally ProDesktop). The Microsoft 365 suite is now also available as a User Subscription License (USL) or as an Add-on to the Enterprise Platform.

Enterprise Platform per device/hybrid
Office Professional Plus
Enterprise CAL Suites
Windows Enterprise

NOTE: *All Windows operating system licenses provided under the Enterprise Agreement are upgrade licenses. This means you'll need a base Windows operating system license (either through Original Equipment Manufacturer (OEM) or retail (FPP) purchase) on those devices for which you plan to use a Windows upgrade license. You can now choose to upgrade to Windows Enterprise operating system.*

NOTE: *With either Desktop Platform you may add the Microsoft Desktop Optimization Pack (MDOP) to help streamline deployment and device management as part of your Software Assurance benefits*

CAL Suites

A Client Access License (CAL) grants access to certain Microsoft server software. CALs are used in conjunction with Microsoft server software licenses to allow users and devices to access and utilize the services of that server software.

When you license CAL Suites through your Enterprise Agreement, you do so on an organization-wide basis.

You can acquire the Enterprise CAL Suites upfront or as a "Step-up" from the Core CAL Suite. Also, if you acquire CAL Suites through an Enterprise Agreement you have Software Assurance, so you can update your CALs as you update your Server products to help ensure proper licensing alignment.

	Enterprise CAL Suite	
	Exchange Server 2019 Enterprise CAL with Services *	SharePoint Server Enterprise CAL – Subscription Edition
		Advanced Threat Analytics 2016

** Includes Data Loss Prevention and Exchange Online Protection*

	Core CAL Suite	
Windows Server 2025 CAL	Exchange Server 2019 Standard CAL	SharePoint Server Standard CAL - Subscription Edition
Skype for Business Server 2019 Standard CAL	Microsoft Endpoint Configuration Manager (Formally System Center Configuration Manager CML)	System Center Endpoint Protection 1606

Server and Cloud Enrollment (SCE)

SCE is an enrollment under the Microsoft Enterprise Agreement that enables you to standardize broadly on one or more key server and cloud technologies from Microsoft. In exchange for making an installed-base commitment on one or more components of Server and Cloud Enrollment, you receive the best pricing and terms, plus other benefits including cloud-optimized licensing options and simplified license management.

Best value:

Get the best pricing and terms for server and cloud products, including discounts on new licenses and Software Assurance. You get full Software Assurance benefits for all deployed licenses, including new version rights.

Manageable:

Take advantage of simplified licensing management through standardization to streamline overall deployment and management. SCE also offers standardized terms, conditions, and discounts as well as a standardized management platform across on-premises and Microsoft Azure when you commit to the Core Infrastructure Suite (CIS) in SCE.

SCE components:

	Core Infrastructure	**Application Platform**	**Developer Platform**	**Microsoft Azure**
Products	CIS SKUs (Windows Server + System Center)	SQL Server (minimum of 50 Cores or 5 Server+CAL licenses with 250 User and/or Device CALs), BizTalk (minimum of 24 Cores of any edition), and SharePoint (minimum of 5 Server)	• Visual Studio Enterprise • dio Test Professional, and MSDN Platforms (minimun of 20 subscriptions of either products or a combination of all 3)	All Microsoft Azure Cloud Services
Requirements	CIS coverage for all Windows Servers (minimum 400 Cores of either edition or a combination of both)	Full Software Assurance coverage	Full software Assurance coverage	• Available automatically • Can also be licensed standalone
• + Access to Microsoft Azure				

Additional products

A broad selection of Microsoft products and services are available as Additional Products. This may be added initially or at any point during the term of your Enrollment, allowing you to more easily support departments or divisions with specific needs and still enjoy volume pricing advantages and an annualized payment option.

Additional Products may include device-based licenses, user-based licenses, cloud services, professional services, and other licenses that support your IT environment, such as CALs.

Commitment on use

Commitment on Use Rights provides you with the added security of knowing exactly what the user rights are for the products you license under your Enterprise Agreement Enrollment(s). Although Microsoft may change Use Rights from time to time, these changes won't impact your Use Rights that are in effect at the time you buy products through your Enterprise Agreement.

How it works

To enroll, an installed-base-wide-commitment, or a monetary commitment in the case of Microsoft Azure, is required to one or more of the four SCE components. The following are also required:

Enterprise Agreement:

Although you need to sign an Enterprise Agreement, an Enterprise Enrollment for Desktop isn't needed to qualify.

Annuity coverage:

100% Software Assurance or Subscription coverage is required on your installed base for each product family that you commit to. This includes those licenses that weren't covered by Software Assurance when you entered the program.

Learn more about SCE by downloading the SCE Program Guide.

Subscription Enrollment

Enterprise Subscription Agreement Enrollment

The Enterprise Agreement includes a Subscription Enrollment option for organizations that want to subscribe to, rather than buy, Microsoft product licenses.

The Subscription Enrollments provides similar advantages to those of the other Enterprise Agreement Enrollments and gives you a lower initial cost based on a three-year subscription, and the ability to increase or decrease subscription counts on an annual basis. This ability to grow or downsize subscription counts can be attractive, especially if you expect significant fluctuations in workforce size and IT requirements.

However, unlike the other Enterprise Agreement Enrollments, in which you retain perpetual use rights for the licenses that you buy, with the Enterprise Subscription Enrollment you gain access to Microsoft software only for as long as you maintain your subscription. If you decide not to renew, you relinquish your rights to run the software, unless you choose to acquire perpetual licenses through the Enrollment's "buy out" option.

Cloud services

With respect to your Enterprise Agreement, cloud services will typically fall into two classes: Enterprise Online Services or Additional Online Services. These may be added to your Enterprise Agreement by using the standard purchasing process, or as in the case of Office 365 and Microsoft Intune and Enterprise Mobility + Security, by moving users from Enterprise Products to comparable Enterprise Online Services.

Enterprise Online Services

These are services that are designated as Enterprise Online Services in the Product Terms. (formally the Product Use Rights). These typically fall in line with existing on-premises Enterprise Products so that the two may be thought of as equivalents when satisfying organization-wide licensing commitments and establishing volume pricing levels.

With the Enterprise Agreement you can move select on-premises licenses (Enterprise Products) to comparable cloud services (Enterprise Online Services) over the life of the Enterprise Agreement. As an example, you might move workers to cloud services in one division or one department at a time. To support this move, rules have been established to help you move users to Office 365 and Enterprise Mobility + Security services, and to help ensure that you don't pay twice for similar capabilities.

Additional Online Services

These are services that are designated as Additional Online Services in the Product Terms. Additional Online Services include an array of cloud platform and services that you can buy through your Enrollments as needed, similar to how you buy Additional Products through your Enrollments today. An example of an Additional Online service:

- With Microsoft Azure you have an open and flexible cloud platform that enables you to quickly build, deploy, and manage applications across a global network of Microsoft-managed data centers. As such, Azure offers a range of cloud computing, data management, and networking services that utilize consumption-based, per unit billing models.

Software Assurance

Software Assurance is included with the Enterprise Agreement and provides a range of benefits to help you take full advantage of your investments in IT. A comprehensive program that includes a unique set of technologies, services, and rights to help deploy, manage, and use Microsoft products efficiently, Software Assurance keeps you up to date and ready to respond quickly to changes, new challenges, and opportunities. For details about the range of Software Assurance benefits available, visit http://www.microsoft.com/en-us/licensing/licensing-programs/software-assurance-default.aspx.

Key advantages of Software Assurance include:

- Rights to new software releases and cost-efficient upgrades to help reduce software and services costs.
- Access to unique technologies and use rights to help support improved operational efficiency.
- Ways to spread payments over time to help align budgets.

Software Assurance benefits at a glance

Discounts

Microsoft Workplace Discount Program

Support

- Server – Disaster Recovery Rights
- Fail-over Rights
- Flexible Virtualization

Deployment and management

- New Version Rights
- Microsoft Desktop Optimization Pack (MDOP)
- Office Online Services and Office Online Server
- Windows Virtual Desktop Access Rights (VDA)
- License Mobility Through Software Assurance
- Windows 10 Enterprise Per-User Add-on availability
- Windows To Go Use Rights
- Office Roaming Use Rights

Managing your Enterprise Agreement

Adding cloud services & products

Throughout your Enterprise Agreement term, you can adjust your Microsoft on-premises software and cloud services licenses in two ways:

- If you add new users or devices, you can equip them with software and cloud services that you're already using and then account for these changes at your next agreement anniversary through an annual reconciliation process known as *True-up*.
- If you want new products or cloud services, you can order these through your Microsoft Reseller at any time during your agreement.

Product Fulfillment through VLSC

The Volume Licensing Service Center has been consolidated into the Microsoft 365 Dashboard and all Volume Licensing Service Center functionalities can be managed through this portal.

Managing Cloud Services

Although management processes may be modified to accommodate future cloud service offerings, currently there are three principal ways to manage Microsoft cloud services:

- Use the Microsoft 365 Admin Portal to administer your Office 365, Microsoft Intune, Enterprise Mobility + Security, and Microsoft Dynamics 365 Customer Engagement Plan subscriptions. This consolidated portal lets you view your online services subscription licenses as well as provision and manage individual user accounts and administrative privileges (for example manage domain re-delegation, directory synchronization, and single sign-on).

- Similarly, you may use the Microsoft Azure Portal to manage your accounts, configure rules and settings for various Microsoft Azure services, and generate reports.
- User Microsoft Endpoint Configuration Manager (MCEM) to manage both public and private Microsoft cloud implementations. The comprehensive management capabilities of MCEM enable it to monitor and manage your entire IT infrastructure stack from traditional physical servers, virtualized servers, virtual machines, and running workloads, all the way up to service-based cloud components.

Software Assurance credit

Microsoft may choose to provide Software Assurance credit to address an overlap in Software Assurance coverage when renewing Software Assurance from one Enrollment or Registration Form, prior to expiration of that Software Assurance coverage, into a new or existing Enterprise Enrollment.

As this credit is applied in terms of a discounted price to the Software Assurance under the new order, a Customer (direct model) or Channel (indirect model) Price Sheet from Microsoft is required. Furthermore, because Software Assurance credit isn't programmatic, Microsoft may choose to not provide credit at its discretion.

Requirements

- Enterprise Agreement Enrollments (perpetual licenses) only
- Microsoft must pre-approve
- You must have at least one month of credit
- Credit is applied for same products/versions only
- Credit cannot exceed 35 months
- Only Software Assurance is credited; License payments aren't prorated
- No termination of original/initial Software Assurance obligations

How it works

- Microsoft-generated CPS documents pricing
- Amendment required for indirect Enterprise Agreement Enrollments
- Software Assurance prorated monthly based on new Software Assurance net price (After discounts, if any)
- All credit is applied to year 1 on a per product basis
- Any credit in excess of zero-unit price year 1 is applied to year 2 and subsequently to year 3 if applicable

True-up: annual reconciliation

Over the life of your Enterprise Agreement, you can equip additional hardware, devices, or users with software and online services that you've already licensed and then account for these changes through an annual reconciliation process known as True-up. If you have an Enterprise Subscription Enrollment, this process is known as an Annual Order, through which you can increase or decrease your license subscription counts.

Once a year, you're asked to reconcile your Enterprise Agreement licenses to account for the total number of licenses that you've added in the previous 12 months. This effort culminates in an order that you place (or an Update Statement that you submit) that reconciles all the qualified devices, users, and processor units added or used by your organization over the course of the year. Your annual reconciliation order (or Update Statement) is due 30 to 60 days prior to your Enrollment anniversary, which helps Microsoft ensure you're taking advantage of allowable license transitions or license reductions before issuing your annual invoice *(See the Enterprise Agreement True-up Guide for more information.)*

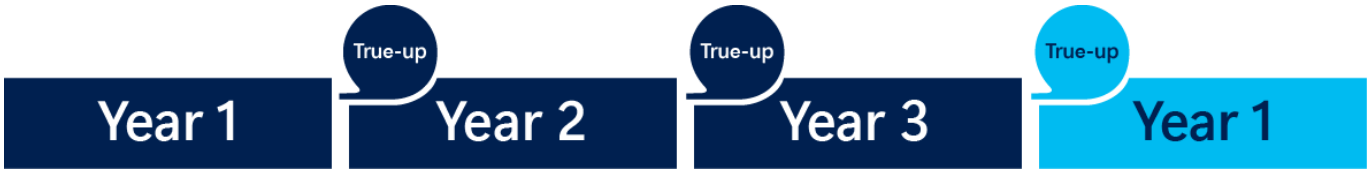
Renewing enrollments

Although Microsoft and customers often talk about renewing an Enterprise Agreement, technically, renewal decisions are made for individual Enrollments.

Options for renewing your enrollments:

At the end of your three-year Enrollment term, you'll have the option to renew for another three-year cycle. Beyond your initial three-year agreement, renewal pricing for on-premises software licenses is based on Software Assurance only – a moderate percentage of Enterprise Pricing for on-premises licenses.

If you have an Enterprise Subscription Enrollment, this renewal differs in that renewal pricing for on-premises software licenses is based on License plus Software Assurance. Furthermore, a buyout option exists for customers who want to retain perpetual rights to previously licensed on-premises software.



As with the annual reconciliation process, it's important to work with your Microsoft Account Representative or Partner to submit your renewal order 30 days before your agreement term ends to avoid losing valuable licensing rights, continuity of cloud services, and other benefits.

Why True-up

Buy only what you need and use what you have

- When needed, buy additional quantities of software and services at pre-negotiated pricing and terms.
- Pay only for what you need rather than potentially overestimating what's needed just to be safe.
- Reduce procurement costs by issuing only one purchase order a year.

Respond to changing business needs by accessing the latest technologies from Microsoft when needed

- Respond to business growth by adding or removing* software, devices and users as needed without having to place individual purchase orders.
- Easily provision new online services as needed through License Reservation and reconcile annually.
- Optimize your licensing program and plan more strategically for future investments.

Simplify purchasing and license management through a single annual order

- Make an annual self-assessment to identify licenses and services in use and identify new needs.
- Easily manage compliance by ensuring that licensing is current and accurate each year.
- Work with your account team or Microsoft Certified Partner as they help define the best solutions for your organization and help manage your agreement.

* Available with the Enterprise Subscription Enrollment

Resources

Online management tools and information

- Designated members of your organization gain access to the following online tools to use and manage aspects of your Enterprise Agreement.
- Microsoft 365 admin center Use the Microsoft 365 admin center to download all licensed products, access product keys, and manage your Volume Licensing agreements and license acquisition activity – all in one online location.

Software Assurance benefits

- Most benefits can be accessed through the M365 admin center The Software Assurance website provides everything you need to know to get started.

  NOTE: When you subscribe to Microsoft cloud services, you gain access to online administration and monitoring tools. See *Managing Cloud Services* on previous page.

Buying, renewing, or adding to the Enterprise Agreement

- To buy, renew, or add products and services to your Enterprise Agreement, contact your Microsoft Authorized Enterprise Software Advisor (ESA) or Licensing Solutions Provider (LSP).
- In the United States, call (800) 426-9400, or find an authorized reseller
- In Canada, call the Microsoft Resource Centre at (877) 568-2495

Academic, government, and charitable organizations

If you're affiliated with an academic, government, or charitable organization, there are additional Volume Licensing programs available to you that may include additional partner and pricing advantages. Visit the Microsoft Industries Website for more information.

Worldwide

For information about Volume Licensing offerings available in your area, find the Microsoft Volume Licensing website for your country/region.

Where to learn more

- Microsoft Worldwide Volume Licensing: http://www.microsoft.com/licensing
- Microsoft 365: https://www.microsoft.com/en-us/licensing/product-licensing/microsoft-365-enterprise
- Software Assurance: https://www.microsoft.com/en-us/licensing/licensing-programs/software-assurance-default

Glossary

Please visit the Microsoft Product Terms Glossary website for a complete list of licensing terms.

FAQ

Enterprise Agreement Frequently Asked Questions

What's the Enterprise Agreement?

The Microsoft Enterprise Agreement offers the best value to organizations with 500* or more devices that want a manageable volume licensing program that gives them the flexibility to purchase cloud services and software licenses under one agreement in response to the changing technological landscape.

** 500 minimum user/device requirement is for commercial customers. Doesn't apply to Server and Cloud Enrollment (SCE). The minimum requirement for public sector customers is 250 users/devices.*

How is the Enterprise Agreement structured?

The Enterprise Agreement is a three-year agreement, which allows you to forecast software technology costs up to three years in advance.

What do I buy with an Enterprise Agreement?

With the Enterprise Agreement, you're able to purchase Microsoft end-user products and online services as well as server and cloud technologies. Take advantage of enrollments within your Enterprise Agreement:

- ***Enterprise Enrollment:*** Get the best pricing, per user/device or hybrid licensing options, and simplified license management for end-user technologies from Microsoft.
- ***Server and Cloud Enrollment (SCE):*** Get the best pricing, cloud-optimized licensing options, and simplified license management when you buy one or more server and cloud technologies from Microsoft.

How much flexibility do I have to make changes to my Enterprise Agreement during the term?

The Enterprise Agreement gives you the flexibility to add or remove** additional cloud services and software at pre-agreed terms and pricing to the agreement when needed without having to report or order each time.

*** Available with the Enterprise Subscription Enrollment*

How do I account for these changes?

The Annual True-up allows you to take an inventory of additional products and services used during the year without having to report or order each time.

What happens at the end of the three-year term?

At the end of the third year, you'll work with Microsoft to renew your Enterprise Agreement for another three years. Renewing a Microsoft Enterprise Agreement gives you the best value while allowing you to build on existing investments, respond to a changing technological landscape, and maintain a higher level of engagement with Microsoft.

Can I sign up for an OLS-only Enterprise Agreement?

Yes, you may establish an OLS-only Enterprise Agreement with a minimum of 500 Subscription Licenses for Enterprise Online Services in a single pool.

Must I include all my affiliates under an Enterprise Agreement, or can I select which affiliates will be part of the Enterprise Agreement for purposes of defining the enterprise?

No. When you purchase Additional Products under an Enterprise Agreement, there are no minimum quantities required. You may purchase any quantity.

Can I spread payments for my initial order, or do I have to pay for the initial order all upfront?

For your initial order under your Enterprise Agreement, you have the option to pay for it all upfront or to pay for it in installments.

When are my True-up orders required?

Your first two True-up orders are required 60 to 30 days prior to your Enterprise Agreement enrollment anniversary, and your final True-up order is required within 30 days of your enrollment end date.

If I currently have an Enterprise Agreement with Office, Windows, and Core CAL, and I'm interested in purchasing some OLS licenses for Office 365 for one department, do I have to purchase the OLS on an organization-wide basis?

No. In this case you may purchase incremental additional OLS licenses and still maintain your initial Professional Desktop commitment.

When I renew my Enterprise Enrollment, what do I own?

After your final payment(s) has been made for your Licenses and Software Assurance, you'll own perpetual licenses to the then-latest version of the software. When you renew, you'll then be paying for Software Assurance-only for that license.

What's the Server and Cloud Enrollment (SCE)?

The Server and Cloud Enrollment (SCE) is a licensing vehicle under the Microsoft Enterprise Agreement that enables customers to standardize on one or more Microsoft Server and Cloud technologies. To enroll in an SCE, customers make an installed-base-wide commitment to one or more components. This means committing to full Software Assurance coverage across the installed base of an SCE component.

How does SCE work?

Enrolling in SCE requires the following:

- ***Enterprise Agreement:*** Although you need to sign an Enterprise Agreement, an Enterprise Enrollment for Desktop isn't needed to qualify.
- ***Annuity Coverage:*** 100% Software Assurance or Subscription coverage is required on your install base for each product family that you commit to. This includes those licenses that weren't covered by Software Assurance when you entered the program.

With SCE, the following occurs:

- For licenses with continuous Software Assurance coverage, Software Assurance can be renewed upon entrance to the program at a discount.
- For the licenses that didn't have Software Assurance, you can subscribe to the most current version of the product.
- For incremental licenses bought during the agreement term, you receive additional price savings on L&SA.

If I have existing licenses without Software Assurance, how should I add those into the SCE Agreement?

For all licensed deployments of products that must be covered as part of an installed-based commitment to SCE that aren't current with software Assurance, you can choose to add them as subscription or to add them as L&SA at signing.

How is subscription different than traditional L&SA?

Subscription options in SCE are available for the components that require an installed-base commitment. If workloads are retired or moved to the cloud, subscriptions license quantities can be reduced annually. Within a selected component, you can selectively choose to own/maintain perpetual units with full term commitments of three years or have some as subscription.

Can I buy a subscription for new units?

Yes, you can select whether units you add at signing of SCE or license at True-up (based on deployments) will be subscription or perpetual (L&SA). You can choose based on your individual workload requirements.

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